

**PACE I: TRIAL PLAN – 90 days**

Subscribe to the TRIAL plan first. Then, decide if you want to upgrade to another PACE I qualifying plan and get a \$99 discount towards the plan you are upgrading to.



**Get Started  
Now!  
21 PDUs  
for just  
\$199**

**The Enabling Leader  
(5 Hrs/PDUs)**

Actively seek what motivates your team members and use this knowledge to empower them. Learn strategies and techniques for creating a collaborative work environment, as well as guidelines for facilitating critical thinking.

**Communicating as a Leader  
(4.5 Hrs/PDUs)**

A leader delivers clear messages, asks the right questions, listens, and works with people to resolve conflicts. Identify ways to correct performance problems and conflicts, determine the appropriate course of action and select the best form of communication.

**Leading Virtual Teams  
(5 Hrs/PDUs)**

Virtual work environments are a growing trend, prompting the need for effective communication standards. To ensure our work and projects can be successfully accomplished, learn ways to enhance communications and instill a feeling of inclusion for everyone working - whether onsite or remotely.

**Effective Team-building Strategies  
(4 Hrs/PDUs)**

This course focuses on effective team-building strategies. Learn ways to define and set team goals, strategies to build teams, techniques to spark creativity, and strategies for increasing team unity.

**Risk Strategies: The Cutting Edge  
(2.5 Hrs/PDUs)**

Balance risk-taking by factoring in the business, the people, creativity, and integrity. Learn how to create urgency, recruit talent, empower work teams, build trust, and use continuous learning to improve business results.

**ORDER ONLINE @ [www.pointadvantage.com](http://www.pointadvantage.com)**

# PACE I: Online PDU Course Catalog



**Our goal is simple:** To help anyone holding the PMP® credential keep it, while expanding knowledge base strategically in a competitive world for any professional, providing the most value for the price, offering several training plan options, and making it easy and extremely manageable to earn training credits or PDUs.

**Act Now to Keep YOUR PMP® status!**

- ✓ **Convenience:** 24/7 online access
- ✓ **Choice:** Get a Variety of Excellent Topics
- ✓ **Optimization:** A plan for any budget
- ✓ **TOTAL VALUE**

## *Courses Included in the PACE I Series*

### **LEADERSHIP SUCCESS**

Energizing and Empowering Employees  
 Dynamics of Leadership  
 The Mark of a Leader  
 Communicating a Shared Vision  
 The Enabling Leader  
 Communicating as a Leader  
 Coaching for Performance  
 Leading through Change  
 The Leader as a Model

### **TEAM LEADING**

Leading Virtual Teams  
 Effective Team-building Strategies  
 Effectively Communicating in Teams  
 Manager's Performance Guide - Team Conflict Skills

### **RISK MANAGEMENT**

Risk Basics  
 Approaches to Risk Management  
 Decisions and Risk  
 Strategic Planning and Risk Management  
 Risk Strategies: The Cutting Edge

### **SIX SIGMA**

Six Sigma Introduction  
 Six Sigma DMAIC: Defining the Problem  
 Six Sigma DMAIC: Measuring the Process  
 Six Sigma DMAIC: Analyzing the Data  
 Six Sigma DMAIC: Analyzing the Process  
 Six Sigma DMAIC: Improving the Process  
 Six Sigma DMAIC: Controlling the Improved Process

### **OUTSOURCING**

Making the Right Outsourcing Decision  
 Planning the Outsourcing Deal  
 The Outsourcing Project  
 Determining Project Quality Standards and Milestones  
 Measuring Project Outsourcing Success



**PACE I: Leadership Courses**

Subscribe to this category plan separately or get all categories in the PACE I UNLIMITED plan for the best value.

**Energizing and Empowering Employees (2.5 Hrs/PDUs)**

Identify the benefits and methods for energizing, encouraging, and motivating others. Learn effective techniques for rewarding and recognizing the contributions of team members and employees.

**Dynamics of Leadership (3 Hrs/PDUs)**

Master essential leadership skills. Learn how to assess situations and adapt leadership styles in a variety of business situations.

**The Mark of a Leader (4.5 Hrs/PDUs)**

Learn how Actions, Awareness, Perceptions, and Expectations impact you as the leader. Enhance your leadership skills by learning and applying the four orientations of leadership to business situations.



**Communicating a Shared Vision (4.5 Hrs/PDUs)**

Master the process of creating and communicating the corporate vision. Learn techniques to influence others to embrace the corporate vision which leads to the achievement of the corporate vision.

**The Enabling Leader (5 Hrs/PDUs)**

Actively seek what motivates your team members and use this knowledge to empower them. Learn strategies and techniques for creating a collaborative work environment, as well as guidelines for facilitating critical thinking.

**Communicating as a Leader (4.5 Hrs/PDUs)**

A leader delivers clear messages, asks the right questions, listens, and works with people to resolve conflicts. Identify ways to correct performance problems and conflicts, determine the appropriate course of action and select the best form of communication.

**Coaching for Performance (2.5 Hrs/PDUs)**

Explore business situations and assess when it is appropriate to coach, motivate, train, or counsel a team member or employee. Learn techniques and methods for coaching, motivating, training, and counseling others.

**Leading through Change (3 Hrs/PDUs)**

Facing challenges of change in the organization requires planning, communicating, and implementing effective strategies. Learn ways to embrace, lead, and manage these challenges.

**The Leader as a Model (3 Hrs/PDUs)**

Devise strategies for developing teams and building strong working relationships. Learn ways to develop teams, and guide teams towards independent management.

**PACE I: Team Leading Courses**

This category plan is only available in our PACE I UNLIMITED plan.

**Leading Virtual Teams (5 Hrs/PDUs)**

Virtual work environments are a growing trend, prompting the need for effective communication standards. To ensure our work and projects can be successfully accomplished, learn ways to enhance communications and instill a feeling of inclusion for everyone working - whether onsite or remotely.

**Leading TEAMS to WIN!**

**Effective Team-building Strategies (4 Hrs/PDUs)**

This course focuses on effective team-building strategies. Learn ways to define and set team goals, strategies to build teams, techniques to spark creativity, and strategies for increasing team unity.



**Manager's Performance Guide -  
Team Conflict Skills  
(1.5 Hrs/PDUs)**

Explore the model and guidelines for implementing an evaluation process to measure behavioral change. Learn how to identify, evaluate, and measure behavioral changes in work and project teams.

**Effectively Communicating in Teams  
(3 Hrs/PDUs)**

Get the essential skills for developing and implementing effective communications within our work and project teams. Learn ways for being assertive and constructive, and how to enhance skills for providing and receiving feedback.

**PACE I: Risk Management Courses**

This category plan is only available in our PACE I UNLIMITED plan.

**Risk Basics (2 Hrs/PDUs)**

Equip yourself with the essential risk management concepts. Learn the basic terms, concepts, and techniques used in risk management. Discover how productivity can be increased through risk management, and using benchmarks to manage risk.

**Strategic Planning and Risk Management (2.5 Hrs/PDUs)**

Employ strategic planning to minimize risk. Learn the essential elements of strategic planning, creating a well-designed mission statement, and devising risk mitigation strategies.

**Approaches to Risk Management (2 Hrs/PDUs)**

Increase awareness of the issues and challenges often faced in risk management. Learn tools and techniques to make predictions, informed decisions, minimize financial risk, and to control risk costs.

**Risk Strategies: The Cutting Edge (2.5 Hrs/PDUs)**

Balance risk-taking by factoring in the business, the people, creativity, and integrity. Learn how to create urgency, recruit talent, empower work teams, build trust, and use continuous learning to improve business results.

**Decisions and Risk (2 Hrs/PDUs)**

This course covers decision-making, coupled with factoring in risk using analytical and creative methods. Learn how to enhance decisions, mitigate risk and uncertainty, and the steps for putting a decision into action.

**PACE I: Six Sigma Courses**

Subscribe to this category plan separately or get all categories in the PACE I UNLIMITED plan for the best value.

**Six Sigma Introduction  
(3.5 Hrs/PDUs)**

Get informed about Six Sigma. Learn the DMAIC life-cycle, implementation challenges, and how to apply the concepts learned to Six Sigma initiative scenarios.

**Six Sigma DMAIC: Defining the Problem (4 Hrs/PDUs)**

This is where Six Sigma starts. Learn how to define problem statements and project charters, while factoring in SMART project goals. Gain working knowledge for creating and using SIPOC diagrams and performing stakeholder analysis for gaining buy-in.

**Six Sigma DMAIC: Measuring the Process (5 Hrs/PDUs)**

Measuring the Process is the second stage of the Six Sigma methodology. Learn data collection and measurement techniques and apply appropriate defect measurement techniques in a given situation.

**Six Sigma DMAIC: Analyzing the Data (5.5 Hrs/PDUs)**

Move onto the third stage in the Six Sigma methodology: Analyzing the data. Learn how to use tools to interpret and present data measurements, as well as steps for performing a root-cause analysis.

**Six Sigma DMAIC: Analyzing the Process (3 Hrs/PDUs)**

Continue to the fourth stage in the Six Sigma methodology: Analyzing the process. Learn how to use tools to pinpoint the areas of improvement in a business process.

**Six Sigma DMAIC: Improving the Process (4.5 Hrs/PDUs)**

Go on to the fifth stage in the Six Sigma methodology: Improving the process. Learn how to develop a process improvement plan, including a prioritization matrix, and ways to implement this plan successfully for your project.

**Six Sigma DMAIC: Controlling the Improved Process (4 Hrs/PDUs)**

Finish the sixth stage in the Six Sigma methodology: Controlling the improved process. Learn tools and techniques for monitoring the continued success of an improved business process.

Completing the Six Sigma courses in the PACE I online course series ONLY results in knowledge being gained and completion certificates to earn PDUs for PMP® recertification. While the courses are comparable to those included in Greenbelt certification programs, we currently cannot award any type of "Belt" certification.

**PAGE I: Outsourcing Courses**

This category plan is only available in our PACE I UNLIMITED plan.

**Making the Right Outsourcing Decision (2.25 Hrs/PDUs)**

Learn common strategies, benefits, and risks that are associated with outsourcing decisions and projects. Students explore outsourcing considerations from the perspective of software development.

**Planning the Outsourcing Deal (1.75 Hrs/PDUs)**

How to get focused on creating an outsourcing plan. Learn how to define negotiation strategies, evaluation criteria, and accountabilities for the outsourcing plan. Apply what is learned and engage in planning considerations for outsourcing scenarios.

**The Outsourcing Project (3.25 Hrs/PDUs)**

Increase knowledge about essential elements that come with outsourcing projects. Learn ways to communicate requirements, organize teams, and best practices for leadership in outsourcing situations. Apply what is learned and engage in a scenario to create a contract for an outsourced project.

**Determining Project Quality Standards and Milestones (2.75 Hrs/PDUs)**

Identify the importance for defining quality standards and milestones for outsourcing situations. Learn how to create standards, scorecards, and performance measurement criteria to ensure outsourcing success.

**Measuring Project Outsourcing Success (3 Hrs/PDUs)**

This course covers ways to measure project outsourcing success. Learn how to assess the tangible and intangible performance of an outsourcing partnership and determine when to terminate the relationship.





Website: [www.pointadvantage.com](http://www.pointadvantage.com)  
Email: [customer@pointadvantage.com](mailto:customer@pointadvantage.com)  
Call Toll-free: 1.877.438.4190 (US & Canada)  
All others Call: 1.614.781.6287

Point Advantage continues to **STAY AHEAD** in providing online training with the **MOST VALUE** at **AMAZING PRICES** to project managers with the **PMP®** credential. We have simply created online training course subscription plans that you can leverage to **YOUR ADVANTAGE**.

Let our total strategy, quality, value, and lowest cost maintenance approach work for **YOU**. Together, we will lead organizations **AHEAD** of the economy and be great at managing projects in the process.

## You **EXPECT** and we **PROVIDE**

- 24/7 online access and convenience
- Flexibility to do courses over time, with intelligent system tracking
- Easy course menu showing your progress and where you previously stopped in a course
- Automated completion certificates, with helpful instructions for reporting PDUs to PMI®
- Achieve the lowest total maintenance cost to stay certified

Get  
Started  
Now!  
21 PDUs  
for just  
\$199

### **PACE I TRIAL PLAN (90 DAYS)**

For just \$199, you can experience 5 online courses in our PACE I Trial Plan and earn 21 PDUs now. Decide you want to upgrade, and get a \$99 discount applied towards the upgraded plan (all you have to do is enter a special promo code displayed in your online training center account). See eligible upgrade plans, and plan terms and conditions online at [www.pointadvantage.com](http://www.pointadvantage.com)

**The fastest way to get started today is to  
order online at our website**

**[www.pointadvantage.com](http://www.pointadvantage.com)**

(MC, V, AMEX, & DISC accepted)



## CONTACTING US

Website: [www.pointadvantage.com](http://www.pointadvantage.com)  
 Email: [customer@pointadvantage.com](mailto:customer@pointadvantage.com)  
 Call Toll-free: 1.877.438.4190 (US & Canada)  
 All others Call: 1.614.781.6287

PLAN NAME	PLAN DAYS	PDUs or Hours	PRICE (USD; Single-user license)	
			NORMAL PRICE	SALE PRICE
PACE I Trial Plan	90	21	\$199	<b>\$199</b>
PACE I Leadership	365	32.5	\$399	<b>\$299</b>
PACE I Six Sigma	365	29.5	\$399	<b>\$299</b>
PACE I UNLIMITED	90	99.5	\$599	<b>\$399</b>
PACE I UNLIMITED	180	99.5	\$799	<b>\$499</b>
PACE I UNLIMITED	365	99.5	\$999	<b>\$699</b>

(Prices are in US Dollars for a Single-user license, and guaranteed through September 17, 2010)

The fastest way to get started today is to  
 order online at our website

[www.pointadvantage.com](http://www.pointadvantage.com)

(MC, V, AMEX, & DISC accepted)

PMI®, PMP® are registered trademarks of the  
 Project Management Institute